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NEWSLETTER



February 2005

THE NEXT MEETING

TUESDAY 7.45 for 8pm

1st February

Making that at follow up phone call

Wendy Edwards a member of the "Kintish Team"

The most serious crime in networking is not to follow up the contact – Wendy will help take away the fears of making "that phone call"

"Franchise of the month"

Congratulations go to Rainbow International Chorley, Leyland and South Ribble who have recently been awarded "Franchise of the month" for November 2004. This is a prestigious award throughout the network of 145 Licensed areas. This recognition is culmination of a lot of hard work by all members of the team at Coppull and represents real achievement after only 18 months in business. Most of the work is in the areas of Fire and Flood Restoration on behalf of Insurers, Loss Adjusters and Brokers but they are now spreading the net to service Domestic, Commercial and Leisure clients.

The expertise gained following restoration of contents and property in these traumatic situations allows Rainbow to offer a good all round service to clients requiring regular or periodic maintenance of carpets, upholstery, flame protection and stain retardancy, stain and odour removal, upholstery and furniture repairs, hard floor maintenance, portable appliance testing, general building repairs and heavy duty cleaning. A genuine "one stop shopping" service with the assurance that they can respond quickly, the standards are acceptable to all the Large Insurers and that they are fully insured.

NOTICEBOARD

Did you know that you can get a free smoke alarm from the fire brigade? It comes complete with a 10 year battery and they will also do a free fire risk assessment for you. This is a service for homes as they now feel that they have covered most requirements for offices and business.

Visit: www.lancsfirerescue.org.uk. if you want more info or phone 0800 1691125.



Dates for the Dairy

February 1st	Effective Marketing and Making That Follow Up Call
March 1st	STEP Programme & Club AGM
April 5th	A Successful Business - How it was Achieved Edwin J Booth, the Chairman of EH Booth & Co
May 3rd	TBC
June 7th	If to Advertise - How Not to Advertise & When & How to Advertise
July 5th	Members' Mini Exhibition
July tbc	Power Boat Competition

Committee contacts

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On a wet and blustery January evening, teams from the Business Club and South Ribble Business Venture kept warm, dry and active at the annual 10 Pin Bowling competition held at the Capitol Centre.

Vice-Chairman Steve Ward brought a BusinessGift.UK.com select team, Chairman Keth Ellison rallied the remaining club members while event organiser Phil Lancaster, and wife Yvonne, joined with two South Ribble Business Venture teams to even up the numbers. Everyone enjoyed two frames of bowling and complimentary drinks vouchers before the final reckoning of the team and individual prizes. The top male aggregate score was 260 by Paul and the top lady was Barbara with 184, both from South Ribble Business Venture. Fortunately for the BusinessGift team, the top two individuals were in different SRBV bowling teams enabling Steve's six to pinch the overall team prize with an average score per player of 198. Alan and Pam Martin kept it in the family by winning both booby prizes, Ann Ward not having entered this year! The prizes were donated by Business.UK.com and presented by Keith Ellison, who also proposed a vote of thanks to Phil Lancaster for organising yet another successful evening. If you have never tried this event, put it in your diary for next year.

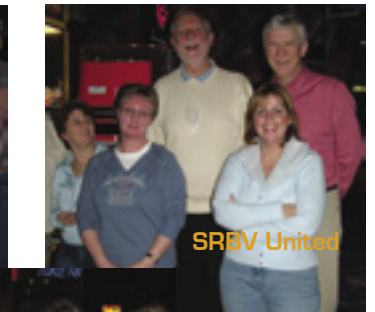
Top scorers



The Winners



**The Chairmans
Crewe**



SRBV United

Oh What A Night, late December 2004, festive food, fun and games and more... at Farington Lodge for our annual Christmas Dinner. Steve Ward again served up a festive quiz, limerick competition, prizes, presents and goody bags. A great way to get to know business club colleagues and celebrate the end of another hard working year for all of us who are self-employed. If you were not at the dinner then your Chairman and committee now wish you a belated Happy and Prosperous New Year.



**Lancasters
Ladies**